

Message Text

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PAGE 01 USBERL 01954 271222Z
ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-05 H-01 INR-07
L-03 NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15
USIA-06 CAB-02 COME-00 DOTE-00 EB-08 EPG-02
FAA-00 IO-13 ACDA-07 /091 W
-----095215 271318Z /43

R 270930Z JUL 77
FM USMISSION USBERLIN
TO SECSTATE WASHDC 4969
AMEMBASSY BONN
INFO AMEMBASSY ANKARA
AMEMBASSY BERLIN
AMEMBASSY LONDON
AMEMBASSY PARIS
AMCONSUL ISTANBUL
USMISSION NATO

C O N F I D E N T I A L USBERLIN 1954

E.O.11652: GDS
TAGSC EAIR, PGOV, WB, GE
SUBJECT: INTERFLUG ACTIVITIES IN WEST BERLIN AND TURKISH
WORKER FLIGHTS

REFS: (A) BONN 12055, (B) USBERLIN 1613

1. AS REGARDS CONCLUSION OF BRITISH CIVAIRATT HANLEY THAT
ALARM OVER INTERFLUG DISCOUNTING MAY BE EXAGGERATED (REF A),
WE THINK HE IS BASING HIS OBSERVATION ON INCOMPLETE DATA.

2. IN LATE JUNE, SUBSEQUENT TO DESPATCH OF REF B, WE CHECKED
DIRECTLY WITH EACH AIRLINE CONCERNED. WE LEARNED THAT 51
SUMMER FLIGHTS HAD BEEN CANCELLED, RESULTING IN A DIVERSION
OF MORE THAN 5,000 PASSENGERS TO SCHOENEFELD AND CAUSING A
LOSS OF MORE THAN 1.5 MILLION MARKS IN REVENUE TO THE ALLIED
CARRIERS. PANAM, AEROAMERICA, AND CAN AIR HAD 24, 7, AND
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20 FLIGHTS CANCELLED, RESPECTIVELY. AS REPORTED REF B,
LAKER 89-SEAT BAC 111 CAN BE CHARTERED FOR DM 23,000.
THE LESSER OVERALL COSTS FOR A SINGLE LAKER AIRCRAFT AND
ITS CONVENIENT SIZE FOR LOW-DENSITY DESTINATIONS APPAR-
ENTLY EXPLAIN WHY IT HAD NOT SUFFERED CANCELLATIONS.

3. AT A MEETING BETWEEN THE THREE ALLIED MISSIONS AND

REPRESENTATIVES OF THE SIX ALLIED CARRIERS BASED IN BERLIN ON JULY 25, MOST CARRIERS CONFIRMED THAT UNFAVORABLE TREND IS CONTINUING. CANCELLATIONS OF PAN AM AND DANAIR REMAIN THE SAME, BUT AEROAMERICA'S NOW NUMBER 14. MOREOVER, AS POINTED OUT BY LAKER REPRESENTATIVE, AIRLINES HAVE NOT HAD THE USUAL ADDITIONAL REQUESTS FOR FLIGHTS TO TURKEY WHICH IN PREVIOUS SUMMERS HAVE TRICKLED IN PIECEMEAL. DAN AIR ADDED IT IS BEING EASED OUT OF THE MOST PROFITABLE TRAFFIC TO ISTANBUL AND IS NOW FLYING TO MORE DISTANT DESTINATIONS (IZMIR, FOR INSTANCE), WHICH PROVIDE VERY LITTLE ADDITIONAL REVENUE DESPITE GREATER DISTANCE. ON FAVORABLE SIDE, LAKER HAS RECENTLY ACQUIRED STRING OF CHARTERS TO AN ADDITIONAL TURKISH DESTINATION WITH LOW-DENSITY TRAFFIC (IZMIR). IN GENERAL, HOWEVER, AIRLINES DISAPPOINTED WITH TURKISH MARKET.

4. FINALLY, SENAT HAS PROVIDED FIGURES WHICH SHOW THAT IN JUNE, FOR THE FIRST TIME, TEGEL SHARE OF PASSENGER TRAFFIC DROPPED BELOW 60 PER CENT. SPLIT BETWEEN TEGEL AND SCHOENEFELD IS NOW 57-43 PER CENT.

5. WE SAW HANLEY BRIEFLY WHILE HE WAS IN BERLIN AND GOT IMPRESSION HE THINKS CONCERN ABOUT FLIGHTS TO TURKEY FROM SCHOENEFELD IS GENERATED BY PANAM. WE SAID CONCERN IS SHARED AMONG ALLIES, SENAT, AND AIRLINES, AS IT HAS BEEN FOR PAST THREE YEARS. BRITISH DEPUTY POLAD ADAMS HAS TOLD US HANLEY APPARENTLY GOT SOME OF HIS INFORMATION FROM CONFIDENTIAL

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DAN AIR VICE PRESIDENT, NOT BASED IN BERLIN, WHO WAS NOT UP ON HIS FACTS. GEORGE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CIVIL AVIATION, AIR SCHEDULES, AIR ROUTES, SUPPLEMENTAL AIRLINES
Control Number: n/a
Copy: SINGLE
Sent Date: 27-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977USBERL01954
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770269-0056
Format: TEL
From: USBERLIN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770712/aaaaajwb.tel
Line Count: 96
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Message ID: f6faf662-c288-dd11-92da-001cc4696bcc
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